

#### Dear manufacturer and supplier of laboratory equipment,

After a successful edition in 2024, we are ready for edition 2025! LABORAMA 2025 will take place on **Thursday 20 and Friday 21 March 2025 in Hall 3 of Brussels Expo**.

And we will continue the momentum of last year by offering, in partnership with the exhibitors, an extra programme to attract more and new visitors.

#### What can you expect in addition to the trade fair?

- The Laborama community: Scientific Sessions. Parallel to the trade fair, the Scientific Sessions will take place in the congress area in Hall 3. The congress is a cooperation between Laborama and its scientific committee chaired by Guy Dhondt.
- At the end of the 1st day of the trade fair, Laborama will organise a networking event for its exhibitors.

We look forward to welcoming you again to our trade fair.

# **LOCATION**



Hall 3 of Brussels Expo is ready for you!

The large open area, nice entrance and easy access make hall 3 a very suitable location to accommodate LABORAMA.

In addition, Brussels Expo is besides a very well-known exhibition complex, also excellently located near exit 7a on the ring road around Brussels. With its location on the Heyselvlakte, Brussels Expo is easily accessible by car as well as by public transport (metro, tram, bus).



### THE 2025 EDITION OFFERS

With every edition of LABORAMA we add new elements or place special accents to continue to improve the trade fair, where exhibitors present their latest technologies to visitors.

As organiser, we endeavour to continue to make LABORAMA the meeting point of the year, that is worth a visit for everyone active in the laboratory sector.

#### What are the eye-catchers for the 2025 edition?

#### **The Laborama Community: Scientific Sessions**

During the fair, LABORAMA offers an interesting conference programme; focused on innovation and sustainability. Last year, we had the pleasure of welcoming the following speakers: Dr. Marcelo Lanz, Els Decoster PhD, prof. dr. ir. Yves Briers, Dr. Lindsay Mesure, Christophe Devos, Dion Deriks, Yannick Snellings, Bereket Zewede, Wouter Christiaens, Hanne Hoskens, Steve Cropper, David Truyens, Jeroen Lybaert and Christophe Delzongle. All of them were interesting and instructive lectures for which we are grateful.

Visitors and exhibitors who wish to attend one or more sessions can register in advance\* via the exhibition website expo.laborama.be/en.

Attendance at the congress is free of charge. The costs for the congress are assumed by Laborama.



### **Recruter and School Island**

Besides the Scientific Sessions, Laborama will create a meeting place for recruitment agencies, schools and students during the upcoming edition. The aim is to encourage students to work in the sector, give companies the chance to meet end-of-year students and fill vacancies.

# **MODULAR BOOTHS**

Modular booths from a minimum of 12 to a maximum of 96 m<sup>2</sup>.



You can find the overview on the LABORAMA website

#### www.expo.laborama.be/en.

What supplementary orders do you have to place yourself? Furniture, electricity plus the equipment you wish to showcase in your booth.

- Furniture: can easily be ordered with our privileged supplier through the online exhibition manual.
- Electricity: you can easily order via the online exhibition manual (you order directly at Brussels Expo).

All exhibitors will have access as from November 2024.

# **PARTICIPATION FEE**

- The participation fee includes your booth as described in the chapter on modular stands.
- Minimum stand surface is 12 m<sup>2</sup>. Maximum = 96 m<sup>2</sup>.

#### Participation prices are\*:

Surface	Price for members	Price for non-members
12 m²	€ 2,890	€ 3,665
24 m²	€ 5,780	€ 7,330
36 m <sup>2</sup>	€ 8,670	€ 10,995
48 m²	€ 11,560	€ 14,660
72 m²	€ 17,340	€21,990
96 m²	€ 23,120	€ 29,320

<sup>\*</sup> all above prices are VAT excluded

## **STATISTICS**

A select audience with projects.

LABORAMA 2024 welcomed a specialised audience that had specific projects for the near future.

#### **DECISION MAKING**

decision making

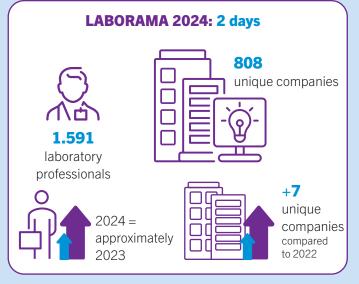
I take the final 15%



I decide on the products/brands

I am little involved in the purchase process

15%



### **INDUSTRY TYPE**









16%



















8%











### **OBJECTIVES OF VISITORS**













1%











an existing problem



5%

No specific objective

13%

Make new

Maintain existing contacts

10%







## **FEDERATION**

Laborama is the trade association for distributors and manufacturers of laboratory equipment and accessories.

Is your company active in this sector and you are not yet a member? Then perhaps this is the right time to join Laborama. Our members benefit from an attractive discount when participating at the trade fair and several additional services. When it comes to activities, members are also the first to be given the opportunity to register... But of course, there are many more advantages to the membership. Consult our website **www.laborama.be** for more information or contact our secretariat at info@laborama.be.

Membership is open to companies established outside Belgium if they are active on the Belgian market.

In addition to the LABORAMA trade fair, Laborama, as a federation, is also the organiser of various other activities for the laboratory sector such as: the Laborama Quality Service Label, the LAB Automation Day, Life Science Day and the Laborama e-Magazine.

Apply for your membership before 1 December and enjoy all the discounts members are entitled to during LABORAMA 2025.





# PRACTICAL INFORMATION

LABORAMA 2025 Brussels Expo — Hall 3 Avenue Impératrice Charlotte 1020 Brussels

#### Access

- Entrance at the front (side of the Atomium)
- Parking lot B = exhibitors parking lot
- Free shuttle between entrance and parking lot C (for who parks here)

#### **Opening hours**

Thursday March 20 2025 - 09:30 - 16:30 Friday March 21 2025 - 09:30 - 16:00

#### Set Up

Wednesday March 19-12:00-22:00Thursday March 20-07:00-09:00 (only finishing touches)

#### **Dismantling**

Friday March 21 - 16:00 - 21:00

#### **Exhibition offfice** — **Laborama**

19/03: 13:30 - 18:00

20/03: 9:30 - 12:30 and 13:30 - 16:30 21/03: 9:30 - 12:30 and 13u30 - 16:30

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